

November: Monthly statistics

The number of customers at Avanza has during 2019 increased by 126,800, amounting to 13,200 new customers in November. This resulted in 963,900 customers at the end of the month. Net inflow in November was SEK 2,540m*, amounting to SEK 30,300m* during 2019.

In November, the Swedish Savings Barometer was published with statistics for the third quarter 2019. Avanza's share of the savings market increased to 4.3 per cent at the end of the quarter while the share of net inflow was 22.6 per cent. Rolling 12M net inflow amounted to 14.6 per cent, to be compared with the target of at least 10 per cent.

Avanza's share of new lending in the mortgage market amounted to 4.5 per cent during the third quarter, including Private Banking mortgages and external mortgages via Stabelo.

Avanza's market share of premiums paid for non-collective agreement occupational pension insurance was 6.7 per cent during the period October 2018 – September 2019 according to statistics from Insurance Sweden. This was an increase from 5.8 per cent during the corresponding period the previous year.

	Nov-19		Oct-19	Change month %	Nov-18	Change year %
No. Customers	963,900		950,800	1	829,700	16
Net inflow, SEKm	2,540	*	1,990	28	2,730	-7
Savings capital, SEKm	394,300		386,200	2	314,900	25
of which deposits	62,200	*	62,200	0	55,800	11
Lending, SEKm	22,500	*	22,000	2	13,800	63
of which margin lending	5,060	*	4,950	2	4,360	16
of which mortgage loans	7,780	*	7,500	4	5,940	31
of which external mortgages (Bolån+)	9,680	*	9,550	1	3,460	180
No. of commission generating notes per day**	75,700		73,600	3	59,100	28

* Preliminary figures.

** Excluding commission notes for mutual funds, Avanza Markets, equities in brokerage class "Start" and institutional customers.

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Avanza is a digital platform for savings and investments, founded in 1999. The Parent Company, Avanza Bank Holding AB (publ), is listed on the Stockholm Stock Exchange. Avanza's customer promise is a better return on your savings than with any other bank or pension provider in Sweden. Services include saving in shares, funds, savings accounts, mortgages and a strong pension offering. Avanza has more than 950,000 customers with close to SEK 400 billion in total savings capital. This is equivalent to 4.3 per cent of the Swedish savings market. Avanza is largest in terms of number of



transactions among Swedish banks on the Stockholm Stock Exchange including First North. During the last nine years Avanza has won SKI's (Swedish Quality Index) award, "Year's Most Satisfied Savings Customers". For more information visit: https://investors.avanza.se