

## February: Monthly statistics

The number of customers at Avanza has during 2020 increased by 49,100, amounting to 23,900 new customers in February. This resulted in 1,025,600 customers at the end of the month. Net inflow in February was SEK 6,550m\*, amounting to SEK 12,800m\* during 2019.

In February, the Swedish Savings Barometer was published with statistics for the fourth quarter 2019. Avanza's share of the savings market increased to 4.5 per cent at the end of the quarter while the share of net inflow was 24.2 per cent. Rolling 12M the share of net inflow amounted to 15.6 per cent, to be compared with the 2019 target of at least 10 per cent.

Avanza's share of new lending in the mortgage market amounted to 2.8 per cent during the fourth quarter, including Private Banking mortgages and external mortgages via Stabelo.

Avanza's market share of premiums paid for non-collective agreement occupational pension insurance was 6.6 per cent during the period January 2019 – December 2019 according to statistics from Insurance Sweden. This was an increase from 6.0 per cent during the corresponding period the previous year.

|  | Feb-20    | Jan-20    | Change month % | Feb-19  | Change year % |
|--|-----------|-----------|----------------|---------|---------------|
| No. Customers                                | 1,025,600 | 1,001,700 | 2              | 858,400 | 19            |
| Net inflow, SEKm                             | 6,550 *   | 6,240     | 5              | 2,960   | 121           |
| Savings capital, SEKm                        | 403,400   | 422,300   | -4             | 332,400 | 21            |
| of which deposits                            | 68,900 *  | 61,600    | 12             | 57,200  | 20            |
| Lending, SEKm                                | 23,900 *  | 23,600    | 1              | 17,100  | 40            |
| of which margin lending                      | 5,390 *   | 5,410     | 0              | 4,620   | 17            |
| of which mortgage loans                      | 8,300 *   | 8,110     | 2              | 6,100   | 36            |
| of which external mortgages (Bolån+)         | 10,200 *  | 10,000    | 2              | 6,400   | 59            |
| No. of commission generating notes per day** | 139,300   | 108,000   | 29             | 70,400  | 98            |

\* Preliminary figures.

\*\* Excluding commission notes for mutual funds, Avanza Markets, equities in brokerage class "Start" and institutional customers.

### For further information please contact:

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Avanza is a digital platform for savings and investments, founded in 1999. The Parent Company, Avanza Bank Holding AB (publ), is listed on the Stockholm Stock Exchange. Avanza's customer promise is a better return on your savings than with any other bank or pension provider in Sweden. Services include saving in shares, funds, savings accounts, mortgages and a strong pension offering. Avanza has more than 1 million customers with over SEK 400 billion in total savings capital. This is equivalent to 4.5 per cent of the Swedish savings market. Avanza is largest in terms of number of

*transactions among Swedish banks on the Stockholm Stock Exchange including First North. During the last ten years Avanza has won SKI's (Swedish Quality Index) award, "Year's Most Satisfied Savings Customers". For more information visit: [investors.avanza.se](https://investors.avanza.se)*